



**Job Title:** Insurance Producer

**Location:** Calgary, Alberta

**Company:** Multiple Insurance

**Job Type:** Full-Time / Commission-Based / Salary + Commission

**About Us:**

At Multiple Insurance, we are committed to providing exceptional insurance services to our clients. With a reputation for reliability and client-first service, we are looking for an enthusiastic and experienced Insurance Producer to join our growing team in Calgary. This is an exciting opportunity to be part of a dynamic company with a strong support system and ample growth potential.

**Position Overview:**

As an Insurance Producer, you will play a key role in building and maintaining relationships with clients, identifying their insurance needs, and offering tailored insurance solutions. You will be responsible for acquiring new clients, servicing existing accounts, and ensuring that customers are adequately covered across a variety of insurance products.

**Key Responsibilities:**

- Develop and maintain relationships with clients to identify their insurance needs.
- Provide clients with professional advice on various insurance products.
- Generate new business through prospecting, referrals, and networking.
- Manage client portfolios and ensure policies are up to date.
- Process policy applications, endorsements, and renewals.
- Work with insurance carriers to obtain quotes and information for clients.
- Meet or exceed sales targets and performance goals.
- Provide excellent customer service and resolve any issues promptly.

**Qualifications:**

- Proven experience in insurance sales (life, home, auto, commercial, etc.).
- **Valid Alberta Insurance License.**
- Strong communication and interpersonal skills.
- A strong network and client base is an asset.

**How to Apply:**

Please submit your resume and a brief cover letter outlining your experience and why you'd be a great fit for the role to [Kevin@multipleinsurance.ca](mailto:Kevin@multipleinsurance.ca). We look forward to hearing from you!

